# SPECIALTY CROPS REPORT 2024

Report to Congress as required by Section 508(a)(6)(a)&(B) of the Federal Crop Insurance Act



## Contents

Contents	2
	STING POLICY5
	2LANS
	ATIONS
Specialty Crop Program Improvements	
	13
,,	



## Summary

The 2024 Specialty Crops Report is submitted by the Risk Management Agency (RMA) on behalf of the Federal Crop Insurance Corporation (FCIC) in response to Section 508(a)(6)(A) & (B) of the Federal Crop Insurance Act (Act), as amended. The statute requires that FCIC report to Congress on the progress and expected timetable for expanding crop insurance coverage to specialty crops:

"508 (a) (6) ADDITION OF NEW AND SPECIALTY CROPS (INCLUDING VALUE-ADDED CROPS). —

(A) ANNUAL REVIEW.—Not later than 1 year after the date of enactment of the Agriculture Improvement Act of 2018, and annually thereafter, the manager of the Corporation shall prepare, to the maximum extent practicable, based on data shared from the noninsured crop disaster assistance program established by section 196 of the Federal Agriculture Improvement and Reform Act of 1996 (7 U.S.C. 7333), written agreements, or other data, and present to the Board not less than 1 of each of the following:

- (i) Research and development for a policy or plan of insurance for a commodity for which there is no existing policy or plan of insurance.
- (ii) Expansion of an existing policy or plan of insurance to additional counties or States, including malting barley endorsements or contract options.
- (iii) Research and development for a new policy or plan of insurance, or endorsement, for commodities with existing policies or plans of insurance, such as dollar plans.

(B) REPORT.—Not later than 1 year after the date of enactment of this paragraph, and annually thereafter, the Corporation shall report to Congress on the progress and expected timetable for expanding crop insurance coverage under this subtitle to new and specialty crops."

This report fulfills subsection (B) above and will capture how RMA's ongoing efforts also meet the requirements for new and specialty crops, as specified in the Agriculture Improvement Act of 2018 (Farm Bill).

RMA classifies specialty crops as fruits and vegetables, tree nuts, dried fruits, and horticulture nursery crops (including floriculture). This classification is consistent with the definition of specialty crops as specified in the Specialty Crops Competitiveness Act of 2004 (7 U.S.C. 1621 note), as modified by the Agricultural Act of 2014.

In 2023, RMA helped provide the largest farm safety net in history, a record \$207 billion in protection for American agriculture. Crop insurance covers 540 million acres, an 83% increase since 2013.

Improving crop insurance options for specialty and organic growers is a priority for RMA. From 1990 to 2022, liabilities for insured specialty crops rose from \$1 billion to more than \$25 billion. Since 2018, there's been a 34% increase in the number of available specialty crop insurance programs. Currently, there are over 70 individual specialty crops insured under crop insurance programs.

RMA continues to expand crop insurance options and make other improvements to better serve specialty crop producers. Such efforts give producers more opportunities to manage their risks. RMA also continues to seek ways to improve education. For example, new tools were developed to educate producers about the Hurricane Insurance Protection - Wind Index program. RMA developed new educational resources that included a video, podcast, and updated frequently asked questions. In 2024, this coverage has provided over \$776 million to producers for both hurricanes and tropical storms. To date, HIP-WI has paid out over \$1.7 billion in indemnities. Additionally, RMA conducted a series of informational workshops to educate growers on the Nursery Value Select (NVS) program which was made available beginning with the 2021 crop and expanded nationwide for the 2025 and succeeding crop years. NVS meets a critical need of nursery producers, and producers insured more than \$460 million in liabilities in crop year 2023. The workshops provided valuable information for producers, particularly those who will transition coverage from the longstanding Nursery Field Grown and Container program, which will no longer be available beginning with the 2026 crop year.

RMA also remains committed to providing education to underserved, specialty, and organic producers on crop insurance to ensure equity and access to programs. In 2023, our risk education and outreach increased by 200% in funding and the number of producers reached since last year. The agency's partnerships have held over 600 outreach events that have reached over 200,000 stakeholders.

This year's report provides an update on the key accomplishments and projects initiated and offers a look at what is on the horizon for specialty crop producers, including:

- 2018 Farm Bill Requirements
- Specialty Crop Program Improvements
- Research, Contracts, Studies, Initiatives
- Industry Outreach

See the Appendix for the information below concerning specialty crop insurance programs.

- Individual Specialty Crops Insured under 2024 Crop Insurance Programs
- Market penetration by categories of fruits/nuts and vegetables
- RMA/NASS specialty crop comparison tables
- Top specialty crops in liabilities

## 2018 Farm Bill

#### New Policy or Plan of Insurance – Existing Policy

This category describes research and development for a policy, plan of insurance, or endorsement for commodities with an existing policy or plan of insurance.

#### Fire Insurance Protection – Smoke Index (FIP-SI)

RMA collaborated with stakeholders to develop the FIP-SI Endorsement for grapes which indemnifies growers whose vineyards are exposed to smoke. The FIP-SI Endorsement covers a portion of the deductible of the Grape Crop Provisions when the insured county experiences a minimum number of smoke events as determined by the FCIC. FIP-SI is available beginning with the 2025 crop year for all eligible types and practices in California counties with a grape program.

In crop year 2024, producers insured \$2 billion in covered liabilities on over 400,000 acres of grapes in California. With the increasing number and severity of natural disasters, FIP-SI provides grape producers in California another option when it comes to managing risk. The FIP-SI index design will simplify coverage for producers where smoke taint has become a major risk. FIP-SI coverage can be combined with the Supplemental Coverage Option Endorsement or the Catastrophic Risk Protection Endorsement. Producers with FIP-SI coverage are not required to file a notice of loss.

RMA is researching the feasibility of expanding the endorsement into the Pacific Northwest. RMA staff met with Oregon grape producers and industry leaders in summer 2024 to discuss the potential expansion of the FIP-SI program to the Pacific Northwest. The participants included Oregon Winegrowers Association, Oregon State University Extension, and western Oregon producers across the Northern Willamette Valley, Rogue Valley, and Umpqua Valley. RMA toured the grape vineyards and collected feedback regarding potential program expansion for the 2026 crop year. There was notable interest among producers, as they believed it would enhance program participation and improve risk coverage.

#### Expansions of Policies or Insurance Plans

This category describes expansions of existing policies or plans of insurance to additional counties or states.

RMA continually communicates with producers and other interested parties to identify where there is a need to expand the availability of risk management products to producers. Expansion of products is generally made to areas where RMA is aware the crop is grown, there is some history or experience of the crops' performance, and there is significant grower interest in the product. Program expansion requests are often initiated by producers at the local level and channeled through RMA's Regional Offices (RO) for approval. The following chart lists expansions of specialty crop programs for the 2024 crop year.

	2024 CROP	YEAR EXPANSIONS FOR SPECIALTY CROPS
Crop	<u>State</u>	<u>Counties</u>
Dry Beans	Texas	Hale
Hemp	Missouri	Adair, Andrew, Atchison, Audrain, Barry, Barton, Bates, Benton, Bollinger, Boone, Buchanan, Butler, Caldwell, Callaway, Camden, Cape Girardeau, Carroll, Cass, Cedar, Chariton, Christian, Clark, Clay, Clinton, Cole, Cooper, Crawford, Dade, Dallas, Daviess, De Kalb, Douglas, Dunklin, Franklin, Gasconade, Gentry, Greene, Gundry, Harrison, Henry, Hickory, Holt, Howard, Howell, Jackson, Jasper, Jefferson, Johnson, Know, Laclede, Lafayette, Lawrence, Lewis, Lincoln, Linn, Livingston, McDonald, Macon, Madison, Maries, Marion, Mercer, Miller, Mississippi, Moniteau, Monroe, Montgomery, Morgan, New Madrid, Newton, Nodaway, Osage, Pemiscot, Perry, Pettis, Phelps, Pike, Platte, Polk, Pulaski, Putnam, Ralls, Randolph, Ray, Ripley, St. Charles, St. Clair, St. Genevieve, St. Francois, St. Louis, Saline, Schuyler, Scotland, Scott, Shelby, Stoddard, Sullivan, Texas, Vernon, Warren, Washington, Wayne, Webster, Worth, Wright
	South Dakota	Aurora, Beadle, Bennett, Bon Homme, Brookings, Brown, Brule, Buffalo, Butte, Campbell, Charles Mix, Clark, Clay, Codington, Corson, Custer, Davison, Day, Deuel, Dewey, Douglas, Edmunds, Fall River, Faulk, Grant, Gregory, Haakon, Hamlin, Hand, Hanson, Harding, Hughes, Hutchinson, Hyde, Jackson, Jerauld, Jones, Kingsbury, Lake, Lawrence, Lincoln, Lyman, McCook, McPherson, Marshall, Meade, Mellette, Miner, Minnehaha, Moody, Oglala Lakota, Pennington, Perkins, Potter, Roberts, Sanborn, Spink, Stanley, Sully, Todd, Tripp, Turner, Union, Walworth, Yankton, Ziebach
Processing Beans	Minnesota	Redwood
	Wisconsin	Marathon
Sweet Corn	Illinois	Marshall, Peoria
	New York	Allegany, Erie, Niagara

#### Whole Farm Revenue Program Modifications

The 2018 Farm Bill required RMA included language to improve the effectiveness of the Whole Farm Revenue Protection (WFRP) plan of insurance. RMA continues to solicit stakeholder recommendations for improvements to the program. In response to stakeholder feedback from local foods producers, grower organizations, and industry partners including AIPs and agent organizations, RMA implemented the following changes to the Whole-Farm Revenue

Protection Pilot plan of insurance and the associated Micro Farm program, applicable for the 2025 and succeeding policy years:

- For WFRP, clarify that for single commodity producers with revenue protection available for their commodity, only the revenue plans under the Common Crop Insurance Policy (CCIP) Basic Provisions and identified as Revenue Protection (and Revenue Protection with Harvest Price Exclusion trigger ineligibility.
  - This means if there is another revenue plan (e.g., Production and Revenue History) available other than those listed above, a single commodity producer may be eligible for WFRP.
- For Micro Farm, allow all eligible producers that qualify as Beginning Farmer Rancher/Veteran Farmer Rancher (as defined in the policy) to use another producer's farm operation records to establish a per acre expected value for an operation they now own or lease.
  - The producer must have participated materially in the operation or management of the farm operation.
  - The other producer must certify their involvement of the operation and give permission to use their records.

Additionally, RMA created a new online searchable directory of crop insurance agents who have experience selling WFRP and Micro Farm policies. This new tool which lists over 1,100 crop insurance agents, providing coverage in all 50 states, is part of RMA's broader efforts to make crop insurance more equitable and accessible for all producers. This tool was also incorporated into the Agent Locator web application which helps users find an insurance agent for the type of specialty wanted within a specific distance.

	2017	2018	2019	2020	2021	2022	2023
Policies	2,731	2,477	2,160	2,023	1,915	1,730	1,703
Liability	\$2.842 B	\$2.664 B	\$2.338 B	\$2.251 B	\$2.173 B	\$2.098 B	\$2.352 B
Avg Crops per Policy	4.01	4.04	3.86	3.73	3.62	3.54	3.33
Different Crops Insured	289	300	278	284	273	260	267

The following table highlights participation in the WFRP program over time.

## Specialty Crop Program Improvements

RMA continually monitors and refines existing specialty crop programs to improve coverage and increase participation. Program modifications are made to assure the program provides an effective and efficient risk management program to agricultural producers; has documents that are clear, consistent, in accordance with the applicable law and regulations, understandable, predictable, and enforceable; and minimizes the potential for fraud, waste,



and abuse. Coverage for specialty crops overall has grown steadily over the past 15 years. In 2023, the amount of insurance for specialty crops totaled over \$25 billion, as shown in the chart below. The following are recently implemented improvements to specialty crop programs.

#### 2024 Crop Year Changes

#### Dry Beans/Dry Peas

To help provide more insurance options to more growers, the Dry Bean and Dry Pea Revenue programs were expanded to Colorado, Nebraska, Wyoming, Minnesota, and Michigan. Additionally, the following enhancements were made to both programs:

- Expansion of revenue protection for Great Northern type dry beans in Colorado, Nebraska, and Wyoming.
- Expansion of revenue protection to Spring Smooth Green or Yellow type dry peas in Nebraska.
- Expansion of White Kidney dry bean coverage to Pope, Stevens, and Swift counties in Minnesota.
- Expansion of Adzuki dry bean coverage to Bay and Saginaw counties in Michigan.

#### <u>Hemp</u>

In response to grower and stakeholder requests, the Hemp program was expanded to become available for hemp grown for fiber or grain in 171 new counties in Missouri and in all South Dakota counties.

#### 2025 Crop Year Changes

#### **Cherries**

RMA made several improvements to the Actual Revenue History (ARH) Sweet and Tart Cherry programs so producers can continue to effectively manage risk on their operation. In some regions, RMA allowed additional time for producers to meet the minimum production amount to meet insurability requirements. Several clarifications were also made to the ARH Endorsement and cherry policies, including the specification that diverted tart cherry production is valued at the annual price for diverted production. Additionally, RMA expanded the availability of enterprise units and enterprise units by organic farming practice to sweet and tart cherry producers.

#### Fresh Market Beans

In response to grower and stakeholder request, the Fresh Market Bean program was expanded to Hendry and Palm Beach counties in Florida. The program was also tailored to better meet the needs of grower operations in Florida by offering coverage for three different planting periods (fall, winter, and spring), unlike northern states that only have two planting periods. Additionally, the program was modified to allow growers to use their processing bean history to qualify for fresh market bean coverage in North Carolina.

#### Enhanced Coverage Option

To provide more options for specialty crop producers, the Enhanced Coverage Option (ECO) was expanded to almonds, apples, blueberries, grapefruit, grapes, lemons, mandarins/tangerines, oranges, tangelos, and walnuts. Additionally, the premium support was increased for all crops covered by ECO to 65% to bring it in line with other similar coverages, making the policy more affordable.

#### **Grapevine**

The Grapevine program was expanded to 29 additional counties in California's central valley where grape coverage is currently available. This expansion gives access to the program to significantly more growers and meets the requests of the California Association of Winegrape Growers and a Congressional member who was concerned about the lack of coverage options for their constituents. Additionally, the program expanded coverage to vines grafted between six and 12 months, by reducing the grafting period required for insurance coverage from 12 months to six months.

#### Hurricane Insurance Protection – Wind Index

Added clarifying language to terms and definitions to improve understanding and promote consistent application of policy provisions and procedures. Additionally, RMA developed new outreach tools such as educational videos and podcasts to educate growers on the program. Educational materials such as Frequently Asked Questions were also updated with new program guidance. RMA continues to collect feedback from growers and other stakeholders to help improve the program to meet risk management needs.

#### Hybrid Vegetable Seed

The Hybrid Vegetable Seed program was strengthened by adding stage guarantees to address early season losses and establish guarantees that are more reflective of the actual amount of loss at the time the loss occurred. Stage One limits payments to 40 percent of the insurance guarantee for unharvested fields and will better reflect the costs incurred. Stage Two provides losses at 100 percent of the insurance guarantee for harvested fields. Addtionally, the definition of "Minimum Guaranteed Payment" was expanded to include any amount paid by the processor or seed company that is not tied to the amount of production. This more inclusive definition will help to ensure that the policy does not over-pay losses or create adverse incentives.

#### Nursery Value Select

To further efforts to provide insurance options for specialty crop producers, the Nursery Value Select program was expanded to all counties in all states.

#### <u>Shellfish</u>

In response to producer feedback, the Shellfish policy was expanded to double the number of available counties. Coverage was expanded to an additional 27 counties in Delaware, Florida, Louisiana, Maryland, New Hampshire, New Jersey, and North Carolina. The program was also modified to allow insurance on seeds initially purchased smaller than 4mm once they reach the minimum insurable size of 4mm, allow producers to use existing records for coverage in adjacent program counties, and allow alternative yield procedures to be published in Regional Office Underwriting Guides at the Regional Office's discretion to exclude actual yields from the calculation of the approved yield for widespread loss events. These program improvements will allow more producers to obtain coverage.

#### <u>Walnut</u>

In response to grower and stakeholder requests, the Walnut program was enhanced to allow sunburn damaged walnuts to be eligible for indemnity payments through quality adjustment.

## Research, Contracts, Studies, Initiatives

#### Enterprise Unit Expansion

RMA expanded the availability of enterprise units (EU) for several specialty crops since the last report to Congress. Those crops include apples, cabbage, cherries, fresh market tomatoes, and processing tomatoes. An EU allows a producer to insure all acres of the insured crop in the county together, as opposed to other unit structures that separate the acreage for insurance. EUs are attractive to producers due to lower premium rates offered to recognize the lower risk associated with the geographic diversification and the increased subsidy. In general, the larger the EU, the lesser the risk, and the greater the EU discount.

Additionally, RMA published the *Expanding Options for Specialty Crops and Organic Growers* (EOSOG) final rule in the Federal Register that also expanded the availability of enterprise units (EUs) and optional units for growers. The final rule removes barriers to the adoption of enterprise units (EUs) for organic producers by removing existing restrictions on optional unit availability while also authorizing EUs by organic farming practice (EO) in the CCIP Basic Provisions. These changes are responsive to organic growers and the Climate Smart initiative.

The final rule included other enhancements for specialty crop insurance programs. For example, the Walnut crop provisions were revised to allow sunburn damaged walnuts to be eligible for indemnity payments through quality adjustment. Additionally, the Almond crop provisions were revised to clarify the insurable age requirement for almond trees.

The following are the applicable specialty crop provisions included in the EOSOG final rule and their respective contract change dates:

EO for June 30, 2024

- Dry Peas
- Mint
- Onions
- Potatoes (Central & Southern)

EO for August 31, 2024

- Almonds
- Apples
- ARH Sweet Cherries
- ARH Tart Cherries
- Avocado (CA)
- Citrus (ARH)
- Citrus (AZ/CA)
- Citrus (TX)

- Macadamia Nuts
- Pears
- Processing Tomatoes

EU for August 31, 2024

- Almonds
- Apples
- ARH Sweet Cherries
- ARH Tart Cherries
- Avocado (CA)
- Citrus (ARH)
- Citrus (AZ/CA)
- Citrus (TX)
- Macadamia Nuts
- Pears

#### EO and EU for October 31, 2024

- Figs
- Prunes
- Walnuts

EO for November 30, 2024

- Cabbage
- Dry Beans
- Green Peas
- Onions
- Processing Beans
- Processing Sweet Corn
- Processing Pumpkins

EU for November 30, 2024

- Green Peas
- Processing Beans
- Processing Sweet Corn
- Processing Pumpkins

#### Production and Revenue History (PRH)

RMA awarded a contract to research the feasibility of development of a PRH Fresh Market Bean and PRH Plum program where an existing Actual Production History (APH) insurance plan is available for these crops. Listening sessions will be conducted with producers and other stakeholders to gauge interest and obtain feedback on the proposed programs.

PRH is a new program that has the potential to bring a new option to many specialty crop producers. The product offers yield or revenue coverage, both based on producer's personal production and revenue histories. This product will allow RMA to simultaneously bring coverage to new producers that previously did not have appropriate product offerings before and maintain coverage for other specialty crop products that are in danger due to declining data availability.

#### Wild Rice

RMA awarded a contract to develop an insurance policy for noncultivated wild rice production, as requested by Minnesota Native American tribes. Tribes have expressed concerns regarding climate and lake levels impacting wild rice production. Additionally, RMA identified unique aspects of the tribal management practices that needed to be further researched. Listening sessions with producers and other stakeholders were conducted to gauge interest and obtain feedback.

## Industry Outreach

RMA is undertaking an effort to coordinate and focus agency outreach efforts across the nation. RMA deployed the first national outreach plan at the beginning of fiscal year 2022 that set direction and priorities for regional plans that will be effectuated by RMA's ROs. Much like its educational partnerships, RMA outreach efforts target underserved producers and areas, veterans, socially disadvantaged producers, specialty crop growers, local and urban growers, and other priority groups and locations. These plans will also leverage a network of New Beginning Farmer and Rancher Coordinators and Champions, risk management education and delivery partners, and mission area counterparts in the Farm Service Area and Natural Resources Conservation Service. Each RO developed plans and conducted a significant amount of outreach and stakeholder engagement. ROs have also taken the opportunity to leverage the Program Performance Assessment process to engage with producers while conducting growing season observations on select crops. This allows for real time feedback for expansion and improvement efforts across all 10 regions. RMA outreach continues to grow post pandemic with ROs meeting with over 200,000 stakeholders at over 600 separate events in FY 2023, which include conferences, career fairs, industry meetings and other outreach. The outreach targeted over 30 different categories and stakeholders including underserved producers, specialty crop producers, livestock producers and organic producers to name a few. Outreach specific to specialty crop stakeholders in 2023 consisted of nearly 70 separate events

reaching over 22,000 stakeholders. Additionally, 2022 and 2023 have been the first few years of being able to conduct growing season observations with producers and AIPs to identify program improvements, learn about the crop's production, and build connections. RMA conducted approximately 70 Growing Season Observations in 2023 across more than 20 different crops. Additionally, RMA awarded about \$6.5 million through its Risk Management Education to 22 organizations to educate underserved, small-scale, and organic producers on farm risk management and climate-smart farm practices. The funding builds on the \$6.5 million that RMA has already provided in partnerships since 2021. These partnerships directly serve historically underserved communities, including Native producers, African American, Latino, veterans, women, and beginning farmers and ranchers.

Date	Event	Participating RMA Office(s)	Purpose	Audience	Location
11/7-8-/23	Date Palm Outreach	Davis RO, Product Management	Discuss interest in Date Palm crop insurance program	California Date Commission, Growers, Packers	Coachella Valley
1/5/24	New England Vegetable and Berry Growers Winter Growers Meeting	Raleigh RO	Presented on WFRP and Micro Farm programs	Growers	Northampton, MA
1/5-30/24	New England WFRP/Micro Farm Presentations	Raleigh RO	Provide overview of WFRP and Micro Farm programs	Growers	Hadley, MA; Storrs, CT; Augusta, ME; Montpelier, VT; virtual
1/9/24	Connecticut Vegetable and Small Fruit Growers' Conference and Trade Show	Raleigh RO	Promoted WFRP and Micro Farm programs	Small farmers	University of Connecticut
1/10/24	Maine Vegetable and Small Fruit Growers Association Annual Meeting	Raleigh RO	Presented on WFRP and Micro Farm programs	Growers	Augusta, ME
1/10-12/24	Northeastern Aquaculture Conference and Exposition	Product Management, Raleigh RO	Presented on Shellfish program	Growers	Providence, RI
1/11-12/24	Minnesota Organic Conference	St. Paul RO	Answer questions about crop insurance	Organic growers	St. Cloud, MN
1/12/24	81 <sup>st</sup> Annual Cherry Institute	Spokane RO	Discuss Little Cherry Disease, mechanical	Growers	Yakima, WA

The following table highlights some of the outreach conducted since the 2023 report to Congress was submitted.

Date	Event	Participating RMA Office(s)	Purpose	Audience	Location
			harvesting cherries		
1/12-14/24	East Coast Commercial Fishing and Aquaculture Expo	Product Management, Raleigh RO	Presented on Growers Shellfish program		Ocean City, MD
1/16/24	University of Massachusetts WFRP Webinar Series	Raleigh RO	Presented on WFRP and Micro Farm programs	Growers	Virtual
1/24/24	Cabbage Meeting	Springfield RO	Discuss crop insurance program and changing agronomics	Cabbage growers, crop insurance industry	Virtual
1/30/24	Vermont Vegetable and Berry Growers Association Annual Meeting	Raleigh RO	Presented on WFRP and Micro Farm programs	Growers	Burlington, VA
2/1/24	Florida Nursery, Growers, and Landscape Association	Valdosta RO	Discuss expansion of Nursery Value Select program	Association members	Valdosta, GA
2/2/24	Georgia Fruit and Vegetable Growers Association	Valdosta RO, Product Management	Discuss questions about fresh market tomato and pepper programs	Association members	Virtual
2/12/24	Florida Citrus Mutual	Valdosta RO	Discuss available policies for citrus crops	Member representatives	Virtual
2/18-21/24	Aquaculture America 2024	Product Management	Presented on Shellfish program	Growers	San Antonio, TX
2/28-3/2/24	Oyster South Symposium	Product Management, Jackson RO, Valdosta RO	Presented on Shellfish program	Growers	New Orleans, LA
3/9/24	Michigan Family Farms Annual Conference	Springfield RO	Discuss Micro Farm and Beginning Farmer and Rancher benefits	Growers	Kalamazoo, MI
3/13-24/24	Strawberry Growing Season Observation	Valdosta RO	Review of Strawberry crop insurance program	Growers, industry representatives	Plant City, FL
3/18/24	Michigan Blueberry Advisory Committee Meeting	Springfield RO	Discuss potential changes to Blueberry crop insurance program	Committee members	Virtual
3/17-21/24	National Shellfisheries	Product Management, Raleigh RO	Presented on Shellfish program	Growers	Charlotte, NC

Date	Event	Participating RMA Office(s)	Purpose	Audience	Location
	Association Conference				
4/3/24	Meeting	Springfield RO	Discuss Nursery program changes	Grower organizations	Virtual
4/16/24	Meeting	Spokane RO, Product Management	Discuss interest in development of hazelnut crop insurance program.	Member of Hazelnut Growers of Oregon	Virtual
4/16/24	Nursery Value Select Training	Valdosta RO, Product Management	Provide training on Nursery Value Select	Florida Nursery, Growers and Landscape Association	Webinar
4/17/24	New Jersey Blueberry Advisory Council Meeting	Raleigh RO	Discuss proposed changes to Blueberry crop insurance program.	Blueberry growers, buyers, New Jersey State Dept. of Ag.	Consuelo Produce packing house
4/18/24	Nursery Value Select Informational Workshop	Product Management	Educate growers on Nursery Value Select program	Growers	Webinar
4/29/24	North Carolina Tomato Growers Association Board Meeting	Valdosta RO	Discuss expansion request of Fresh Market Tomato program.	Growers	Virtual
5/2/24	California Walnut Board Meeting	Davis RO	Discuss Walnut crop insurance program	Board members	Virtual
5/16/24	Michigan Blueberry Advisory Committee Meeting	Springfield RO	Discuss proposed changes to Blueberry crop insurance program.	Committee members	Virtual
5/22/24	Georgia Pecan Growers Association	Valdosta RO	Discuss features of Pecan Revenue and Pecan Tree programs.	Growers	Tifton, GA
5/22-23/24	California Date Palm Workshop	Davis RO, Product Management	Presented overview of crop insurance	Growers, California Date Commission, packers	Indio, CA
5/31/24	South Carolina New/Beginning Farmer Program	Valdosta RO	Presented overview of WFRP/Micro Farm programs	Beginning farmers	Virtual
6/5-6/24	Southeast Green Conference and Trade Show	Valdosta RO	Hosted an information booth	Growers	Duluth, GA
6/7/24	Hawaii Macadamia Nut Association Annual Meeting	Davis RO	Answer questions about crop insurance	Growers	Waikoloa Beach, HI

Date	Event	Participating RMA Office(s)	Purpose	Audience	Location
6/12/24	Blueberry Update Meeting	Springfield RO	Discuss pending Blueberry program changes	Crop insurance companies	Virtual
6/13/24	Blueberry Meeting	Springfield RO	Discuss pending Blueberry program changes	Blueberry Growers	Trevor Nichols Research Center in Fennville, MI
7/15/24	103 <sup>rd</sup> Texas Pecan Growers Conference and Trade Show	Oklahoma City RO	Provide update Pecan growers on pecan crop insurance program		San Marcos, TX
7/18/24	Nursery Value Select Informational Workshop	Product Management	Educate growers on Nursery Value Select program	Growers	Webinar
7/24/24	Highland Community College Grape Field Day	Topeka RO, Product Management	Discuss issues impacting grape industry	Growers	Westmoreland, KS
7/26/24	AgCarolina Farm Credit Webinar	Raleigh RO	Provide overview of HIP-WI endorsement and Tropical Storm option	Industry	Virtual
7/29/24-8/1/24	Oregon Fire Insurance Protection- Smoke Index Tour	Spokane RO, Product Management	Discuss potential expansion of FIP- SI program to the Pacific Northwest	Oregon Winegrowers Association, Oregon State University Extension, Oregon growers	Willamette Valley, Rogue Valley
7/29/24-8/1/24	Perennial Plant Association National Symposium	Raleigh RO	Tour local nurseries	Perennial nursery industry	Asheville, NC
8/5/24	National Urban Agriculture Conference	Springfield RO, Product Management	Present on WFRP, Micro Farm, Beginning Farmer/Rancher Benefits	Specialty crop and urban growers	Detroit, MI
8/13/24	Georgia Pecan Growers Association Board Meeting	Valdosta RO	Discuss Pecan Revenue policy and procedures	Board members and growers	Tifton, GA
8/13/24	North Carolina State Cooperative Extension – Crop Insurance Update	Raleigh RO	Address concerns with HIP-WI payments related to Tropical Storm Debby	Growers	Virtual
8/21-23/24	The Landscape Show	Product Management, Valdosta RO	Educate growers on Nursery Value Select program	Growers, agents	Orlando, FL
9/24-25/24	Nursery Value Select Informational Workshop	Valdosta RO	Educate growers on Nursery Value Select program	Growers	UF/IFAS Extension Miami- Dade County; UF/IFAS Mid-

Date	Event	Participating RMA Office(s)	Purpose	Audience	Location
					Florida Research & Education Center

### TOP 10 SPECIALTY CROPS INSURED (2023)



#### #1 ALMONDS

Acres: 972,383 Liability: \$2.6 Billion Premium: \$95 Million



#### #6 NURSERY (FG & C)

Liability: \$1.5 Billion Premium: \$47 Million



Acres: 544,735 Liability: \$2.3 Billion Premium: \$107 Million

#2 GRAPES



**#7 TOMATOES** Acres: 261,660 Liability: \$1.1 Billion Premium: \$30 Million



*#3 APPLES* Acres: 243,269 Liability: \$2.1 Billion Premium: \$167 Million



#### **#8 PISTACHIOS** Acres: 234,242 Liability: \$986 Million

Liability: \$986 Million Premium: \$61 Million



#### **#4 POTATOES** Acres: 780,480

Liability: \$1.9 Billion Premium: \$113 Million

#### #5 ORANGE TREES

Trees: 45,809,892 Liability: \$1.8 Billion Premium: \$30 Million



#### #9 ORANGES

Acres: 380,796 Liability: \$814 Million Premium: \$42 Million

#### #10 DRY BEANS

Acres: 1,119,550 Liability: \$686 Million Premium: \$91 Million

## 2023 Experience for Top Five Organic Specialty Crops (based on organic liability)

Apples	•Liability: \$405 M •Acres: 28,122 •Premium: \$14 M
Blueberries	•Liability: \$167 M •Acres: 12,164 •Premium: \$10 M
Grapes	•Liability: \$91 M •Acres: 17,287 •Premium: \$4 M
Almonds	•Liability: \$86 M •Acres: 26,760 •Premium: \$4 M
Tomatoes	•Liability: \$66 M •Acres: 12,830 •Premium: \$1 M